SAP

C_S4CS_2002 Exam

SAP Certified Application Associate - SAP S/4HANA Cloud - Sales Implementation Exam

Questions & Answers
Demo

Question: 1

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud. Which SAP Fiori app is proposed in the test script document to execute the mass creation of billing documents? Please choose the correct answer.

    A. Create Billing Documents - VF01

    B. Create Billing Documents

    C. Create Billing Documents - VF04

    D. Manage Billing Documents

Answer: B

Question: 2

What organizational element is used with the combination of sales organization and distribution channel to form a sales area? Please choose the correct answers

    A. Plant

    B. Sales group

    C. Division

    D. Sales office

Answer: C

Question: 3

Which tools help you accelerate the Fit-to-Standard processes? There are THREE answers for this Question

    A. Test scripts

    B. Business process flows

    C. Self-service configuration Ul

    D. Content Lifecycle Management

    E. Starter system

Answer: A B E

Question: 4

You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process? Please choose the correct answer.

A. To link the distribution channel to the company code

B. To supply goods through multiple sales organizations

C. To assign the storage location to the sales organization

D. To allow the system to determine multiple shipping points

Answer: B

Question: 5

When is the Quality system activated? Please choose the correct answer.

A. After a new change project is created

B. After the Starter system is terminated

C. After the organizational structure and chart of accounts are defined

D. After the SAP Best Practices content is migrated from the Starter system

Answer: C

Question: 6

In which implementation phase do you perform data load preparation? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate

answers. Contribute: Please send the correct answers with reference text/link on

A. Realize

B. Deploy

C. Explore

Answer: A

Question: 7

Which system behavior can you influence when you use the Create Billing Documents SAP Fiori app? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please

study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

A. Check the legal control status.

B. Set the billing date and billing type before the billing.

C. Create separate billing documents for each item on the billing due list.

D. Re-determine prices at creation of the billing document.

Answer: C D

Question: 8

Which activities are performed by the SAP Global Service Center? There are TWO answers for this Question

A. Expert configuration

B. Legacy data migration

C. User training content development

D. SAP Best Practices model company activation

Answer: A D

Question: 9

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? There are 3 correct answers to this question

A. Create inbound delivery

B. Create billing document

C. Enter vendor invoice

D. Create outbound delivery

E. Approve and release purchase order

Answer: B C E

Question: 10

Which tools support your customer to reduce days sales outstanding? 3 answers

A. Credit Management

B. Funds Management

C. Dispute Management

D. Treasury Management

E. Collections Management

Answer: A C E