

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

> Questions & Answers Demo

Version: 4.0

Question: 1

Which objects can you use in the standard SAP S/4HANA system to restrict the products to be released for a value contract? Choose Two correct answers.

- A. Contract profiles
- B. Assortment modules
- C. Value contract types
- D. Product hierarchies

Answer: A, B

Question: 2

What functionality is used to make sales order items available to MRP? Choose the correct answer.

- A. Transfer of order volume
- B. Transfer of availability
- C. Transfer of material planning
- D. Transfer of requirements

Answer: D

Question: 3

In a standard SAP S/4HANA system, which elements are a possible source for the partner function in your sales order? Choose Two correct answers.

- A. Material master record
- B. Customer hierarchy
- C. Preceding delivery
- D. Preceding value contract

Answer: B, D

Question: 4

Your project requires the settlement of a condition contract in SAP S/4HANA.Which of the following

settlement types can you use? Choose Three correct answers.

A. Periodic settlement

- B. Final settlement
- C. Delta settlement
- D. Invoice settlement

Answer: A, B, C

Question: 5

You need to trigger free goods determination in a sales document In a standard SAP S/4HANA system, which elements influence the item category determination of the free goods item (TANN)? Choose Two correct answers.

- A. Material price group
- B. Higher-level item category
- C. Material qualifies for discount in kind indicator
- D. Item usage

Answer: B, D