

SAP

C_TS462_1909 Exam

**SAP Certified Application Associate - SAP S/4HANA Sales 1909
Exam**

**Questions & Answers
Demo**

Version: 4.0

Question: 1

Where are the calculation type and scale basis type maintained? Please choose the correct answer.

- A. Condition type
- B. Condition record
- C. Pricing procedure
- D. Access sequence

Answer: A

Question: 2

What changes were made to the SAP ERP SD data model when it was converted to SAP S/4HANA? There are 2 correct answers to this question.

- A. Status fields were moved to the corresponding header and item tables
- B. The field length extension of the SD document category (VB Typ) was reduced to a 1- character data element
- C. The document flow table was changed to a process overview table that combines document flow and status information
- D. The document index tables were optimized for analytics

Answer: A, C

Question: 3

A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this?

Please choose the correct answer.

- A. Select the 'Copy partner function' parameter in the Customizing settings for the item category
- B. Maintain the sales document header as the relevant source for the partner function
- C. Mark the partner function as unique in the partner determination procedure of the sales document type
- D. Include the partner function in the partner determination procedure of the item category

Answer: D

Question: 4

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

- A. The document flow is updated
- B. The credit limit check is performed
- C. The goods issue is posted
- D. The account receivable is posted

Answer: A, D

Question: 5

What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

- A. Temperatures
- B. Confidentiality
- C. Colors
- D. Tiers

Answer: A

Question: 6

There are already sales orders in the system. You increase the price of your products and want to invoice the new price for all unbilled sales orders. How can you achieve this?
Please choose the correct answer.

- A. Use the billing due list for billing
- B. Use an invoice list for billing
- C. Set the pricing type in the copy control for the billing documents
- D. Set the pricing type in the category in the billing documents

Answer: C

Question: 7

Which of the following are capabilities of multidimensional reporting in SAP S/4HANA embedded analytics? There are 3 correct answers to this question.

- A. Sort
- B. Scheduling

- C. Filters
- D. Drilldown
- E. Forecast

Answer: A, C, D

Question: 8

Which functions are performed by the outbound delivery document? There are 2 correct answers to this question.

- A. Storage location determination
- B. Shipping point determination
- C. Batch determination
- D. Plant determination

Answer: A, C

Question: 9

What must you consider concerning the setup of partner functions and partner types? Please choose the correct answer.

- A. Partner types are assigned to partner functions in Customizing for partner determination.
- B. Partner types are created in Customizing for partner determination.
- C. Partner functions can be changed on the item and schedule line level of a sales document.
- D. Partner functions can be copied from the sales document header to the customer master record.

Answer: A

Question: 10

Where can you set the delivery relevance? There are 2 correct answers to this question.

- A. Item category
- B. Schedule line category
- C. Sales document type
- D. Ship-to party

Answer: A, B
