

SAP

Exam C_TSCM62_65

**SAP Certified Application Associate - Order Fulfillment with SAP
ERP 6.0 EHP5**

Verson: Demo

[Total Questions: 10]

Question No : 1

You have set up the condition type K029 as a gross weight-calculated discount based on the material group. You now want to implement this for ordered materials belonging to the same material group. The system should accumulate the gross weight of the items to determine the scale rate.

For the required weight accumulation, what function should be used for condition type K029?

- A. Structure condition
- B. Condition supplements
- C. Group condition
- D. Scale basis

Answer: C

Question No : 2

Which of the following statements regarding the function of distribution channels is correct?

- A. A distribution channel has its own address.
- B. The maintenance of distribution channels is optional and is not necessary for single-level enterprise structures.
- C. The distribution channel can be used to distinguish material master data used during sales order processing.
- D. Each shipping point requires its own distribution channel.

Answer: C

Question No : 3

Which document flows describe possible standard sales processes? (Choose two)

- A. Inquiry - Quotation - Value contract - Order with reference to the value contract - Invoice - Accounting document
- B. Standard order with reference to a Quotation - Delivery - Transfer order - Post goods issue - Invoice - Accounting document

C. Inquiry - Quotation – Order - Transfer order - Post goods issue - Invoice - Accounting document

D. Invoice correction request with reference to a standard order - Delivery - Transfer order - Post goods issue - Invoice - Accounting document

Answer: A,B

Question No : 4

For what purposes can you use transaction variants? (Choose two)

A. To define values in a selection screen for a report

B. To add new external fields to the sales document

C. To hide fields in a sales order

D. To define default values for data fields

Answer: C,D

Question No : 5

Which statements regarding the cancellation of billing documents are correct? (Choose two)

A. During the cancellation process, a posting is made in Financial Accounting, but the system does not cancel the invoice.

B. When saving the cancellation document, the corresponding posting is automatically executed in Financial Accounting.

C. When creating the cancellation document, it is possible to change the pricing conditions.

D. Only line items that are already cleared in Financial Accounting can be cancelled.

E. The cancellation of a billing document leads to resetting the billing status of the originally billed delivery or sales order.

Answer: B,E

Question No : 6

Your customer wants to use warehouse transfer orders for picking when processing a delivery using lean warehouse management.

How do you achieve this? (Choose two)

- A. Activate the sales document type for warehouse management.
- B. Activate the sales document type for lean warehouse management.
- C. Activate the storage location as relevant for picking.
- D. Activate the assigned warehouse number as a lean warehouse.
- E. Assign a warehouse number to a combination of plant and storage location in the organizational structure.

Answer: D,E

Question No : 7

Assigning sales organizations to company codes builds integration between SD and FI.

Which of the following statements regarding the assignment of sales organizations to company codes are correct? (Choose two)

- A. Sales organizations are assigned to company codes indirectly using the sales area.
- B. Several sales organizations can be assigned to one company code.
- C. Each sales organization is assigned to just one company code.
- D. A sales organization can be assigned to several company codes.

Answer: B,C

Question No : 8

Which of the following functions can be used to display an overview of customer-specific prices for various customers on one screen?

- A. Pricing log
- B. Net price list
- C. Pricing analysis
- D. Pricing report

Answer: D

Question No : 9

What are differences between value contracts and scheduling agreements? (Choose two)

- A. Value contracts contain both a target quantity and a target value.
- B. Value contracts can be created without item categories.
- C. Value contracts require release orders.
- D. Value contracts cannot perform an availability check (ATP).
- E. Value contracts have schedule lines.

Answer: C,D

Question No : 10

Which of the following statements regarding condition records are correct? (Choose three)

- A. A lower and upper limit can be defined for each condition record.
- B. The scale basis can be structured based on value, quantity or other parameters.
- C. Condition records can be maintained for all condition types that have an access sequence assigned to them.
- D. Changing a condition within the sales order that was determined automatically by the system leads to an update of the respective condition record master data.
- E. The number of scale levels within condition records is limited to a maximum of five.

Answer: A,B,C