

Selling HPE Security Solutions

Verson: Demo

[Total Questions: 10]

Question No:1

Which describes the unique benefits of HPE ArcSight? (Select two.)

A. HPE ArcSight maintains contextual information, allowing for real-time correlation and prioritization.

B. All HPE ArcSight portfolio elements run on top of the same and unique hardware appliance making it very easy for maintenance.

C. HPE ArcSight does not require connectors for parsing making it easy to deploy

D. HPE ArcSight detects vulnerabilities in source code

E. HPE ArcSight is highly configurable, with hundreds of connectors, built-in filters and templates.

Answer: A,E

Question No : 2

Which statement about application development is true?

A. By 2020, all application development will be outsourced

B. By 2020, all application development will be in-house only.

C. By 2020, applications will be released fifteen times faster than they are today just to keep up with business innovation.

D. By 2020, organizations will need thirty times more releases, per application, per year in order to keep up with business innovation

Answer: B

Question No:3

According to the 2016 Cyber Risk Report, what percentage of organizations reported monitoring external-facing applications?

A. 25%

B. 35%

C. 43%

D. 53%

Answer: C

Question No:4

Which statement is true about HPE Format-Preserving Encryption (FPE)?

A. HPE FPE is applicable only Tor protecting Payment Card Industry (PCI) credit card data **B.** HPE FPE is a new approach to encrypting unstructured data.

C. HPE FPE has an enormous impact on data structures, schemas and applications.

D. HPE FPE makes it possible to integrate encryption into legacy business application frameworks by avoiding data schema changes.

Answer: D

Question No : 5

What are key business goals for HPE Fortify prospective customers? (Select two.)

- A. Justify more developers on projects
- B. Save money on network security
- C. Increase application security spending
- D. Reduce time to market delays
- E. Reduce compliance costs

Answer: A,E

Question No:6

What are market drivers for Intelligent Security Operations? (Select two.)

A. Security analysts need to focus on the critical events and IOCs.

B. Only 20% of Budgets is available to be spent on blocking (perimeter technologies such as Firewall. IDS/IPS. Proxy. Sandboxes, etc.)

- C. Security Operations Centers face an increasing amount of information to process.
- D. Reducing the time to resolve security incidents requires more staff compared to prior

years.

E. Attacks occur mostly at night are leading to automated monitoring.

Answer: A,D

Question No:7

Which statements apply to the General Data Protection Regulation (GDPR)? (Select two.)

A. Potential fines of up to 3% of total worldwide annual revenue for non compliance.

B. Enforcement begins in the year 2020. (3 Passed into law in the year 2015.

C. Makes breach notification mandatory.

D. Applies not only to companies based in the EU. but any company that processes personal data pertaining to EU residents.

Answer: A

Question No:8

What are the main components of the ArcSight Data Platform (ADP)?

- A. A management center, data connectors and log management capabilities
- B. Data connectors, log management capabilities and compliance packages
- C. A correlation engine, a management center and data connectors
- D. A management center, data connectors and log correlation capabilities

Answer: A

Question No : 9

Who is the primary target customer/persona for the HPE Security - Data Security product portfolio?

- A. Chief Information Security Officer (CISO)
- B. Chief Compliance Officer (CCO)

 $\textbf{C.} \ \textbf{Chief Information Officer (CIO)}$

D. Chief Executive Officer (CEO)

Answer: B

Question No : 10

PCI scope applies to which scenario?

- A. Systems involving merchant and acquirer processes to encrypt payment data.
- **B.** Systems where major card brand cardholder data is processed, stored or transmitted.
- **C.** Systems processing GDPR information.
- **D.** Systems, storing, transmitting or processing HIFAA information.

Answer: B